



Mercury Aviation Partners, LLC.

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Mercury Aviation Partners launches organization to service institutional aircraft investors!

Mercury Aviation Partners, LLC (MAP) has been created by a team of aviation professionals with proven track records in managing large aircraft portfolios. MAP's clients are institutional investors, airlines and lessors. The team has global experience with the largest industry participants covering: portfolio and asset management; deal origination, restructuring, cash management and contract documentation.

MAP's portfolio management capabilities include financial engineering, debt and equity arranging, structuring and restructuring, remarketing and trading.

Clients benefit from MAP's proactive asset management capabilities including: contract compliance, maintenance oversight, physical inspection, aircraft delivery, redelivery, repossession and return to service.

Over a career that spans more that 80 years of combined experience the MAP team has:

- ➔ Advised aircraft creditors in the largest airline bankruptcy in aviation history;
- ➔ Managed aircraft portfolios with values in excess of \$3 billion covering a wide spectrum of narrow bodies and widebodies, ranging from Fokker 50's to B747's;
- ➔ Managed more than 300 aircraft movements including sale and lease back, finance leases, lease renewals, deliveries to new operators and cargo conversions;
- ➔ Sold more than 100 aircraft for substantial capital gains on a worldwide basis and;
- ➔ Participated in the placement of \$3 billion of new financings & the restructuring of over \$16 billion of debt.

Speaking recently to investors MAP's President & CEO Michael Stern said: *"We are here to help financial institutions manage their aircraft investments, reducing the risks and improving returns through proactive portfolio management"*.

The three principals are:

Michael Stern is a recognized aviation industry professional with 28 years of experience building profitable, high performing businesses managing billions of dollars of equipment.

Israel Padron is a recognized aircraft leasing and marketing professional with 30 years of experience supported by a loyal airline customer base. He has closed more than 200 aircraft purchase and leaseback transactions throughout his career.

Patrick Harris is an aviation advisor who has over 27 years of experience and participated in more than \$2 billion of aircraft related transactions.

Mercury Aviation Partners, LLC (MAP) is headquartered in Buffalo Grove, IL, a suburb of Chicago. MAP's principal business is portfolio management and asset management. MAP's activities are centered on financial engineering, debt and equity arranging, structuring and restructuring, remarketing and trading. MAP's clients are institutional investors, airlines and lessors. Clients benefit from MAP's proactive asset management capabilities that include, contract compliance, maintenance oversight, physical inspection, aircraft delivery, redelivery, repossession, and return to service. MAP is built on the foundation of a professional management team drawn from the largest aviation industry participants who over a period of thirty years: advised on the largest airline bankruptcy in history, managed aircraft portfolios valued in excess of \$3 billion, managed more than 300 aircraft movements, sold more than 100 aircraft and participated in the placement of \$3 billion of new financings & the restructuring of more than \$16 billion of debt.

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www.mercuryaviation.net